- So you really can't make an assumption that, because you are in it one year, you are in it the next year.
 - Are you eligible for the AMIP program? 0.
 - Yes, sir, I am. Α.

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- At the beginning of the fiscal year prior to Q. getting your worksheet, does it ever cross your mind whether you're going to remain AMIP-eligible?
 - No, not generally. Α.
 - Why not? 0.
- I guess I keep in contact with my boss enough Α. that I would understand early on if there were going to be changes to the program or changes in my eligibility, but I think I just communicate enough between corporate HR and my boss that I have pretty good visibility to what's going on with the program, and so from year to year I don't expect a lot of changes from a special standpoint.
- Absent that expectation, you would just assume Q. that you're going to remain eligible, correct? MR. SEEGULL: Objection.
- I think I'm not so naive to think that I'm Α. entitled to it from year to year, but certainly I have an expectation that, as long as I'm performing, I will be



1 part of the plan.

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I also understand that, at any given point in time, the company could completely change the whole program and, in fact, could do away with it at any particular time to take it to an extreme and that the program is basically at their pleasure.

So while, yes, I have an expectation around that, I also understand that I am serving the company at their pleasure and they could change it at any time and that would be the way it was.

- Q. Do you view the AMIP bonus as part of your salary?
 - A. No, sir. It's not part of my base pay.
 - Q. Do you view it as part of your compensation?
- A. Yes, sir, it is part of my total compensation.

MR. SEEGULL: Tim, do you have a lot more?

MR. WILSON: I have a little bit.

MR. SEEGULL: Maybe we should just take a

19 break. It's been about an hour.

MR. WILSON: Okay. Ten minutes good?

MR. SEEGULL: That sounds good.

(A recess was taken.)

23 BY MR. WILSON:

Q. You ready to start, Ms. Morris?



1	A. Yes, sir.
2	Q. To your knowledge, were any of the plaintiffs
3	in this lawsuit given notice of their ineligibility for
4	the AMIP bonus program prior to September 11th, 2003?
5	A. I guess my recollection around dates is not
6	precise. So that must have been the date at which these
7	employees were notified. But I have no reason to think
8	that they were given any notice prior to that.
9	
10	notifying them, was that the means of notification for
11	these individuals?
12	A. They should have been spoken to by their
13	manager, as well as the written communication.
14	MR. WILSON: Larry, I would like her to
15	look at document K. It's Bates numbered D-10442.
1.6	MR. SEEGULL: Yes. This is going to be
17	Morris 2?
18	MR. WILSON: Yes.
19	(Morris Deposition Exhibit No. 2 was marked
20	for identification.)
21	MR. SEEGULL: It's a two-page document,
22	correct?
23	MR. WILSON: Yes, it is.

BY MR. WILSON:

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- Q. Could you take a moment and read that? Let me know when you're done.
 - A. Okay.

Okay. I finished it.

- Q. Have you ever seen this document before?
- 7 A. Yes.
 - Q. When did you see it?
 - A. I know I must have seen it at the time that we made this change.
- 11 Q. Why do you say that?
- A. Well, because I looked at all those documents
 at that time.
 - Q. In the top left-hand corner it looks like there's some handwriting that may say "Jo." Is that any reference to you?
 - A. I have no idea.
- Q. In the second bullet point down, it says, "We have come to a point where it is appropriate and fiscally prudent to realign the AMIP to our business and financial climate."

Do you have an understanding as to what "appropriate and fiscally prudent" means?

A. Particularly in the business that I run for

So as we look at how to CSC, it's all labor-based. manage our business, we're looking at how to The best example appropriately manage the labor force. of this is during the 1990s when we were going through the dot-com boom, we had a different set of market conditions than we had after the year 2000 when we went into an economic recession.

As we looked overall at the labor force and what we needed to do to attract appropriate retention and an appropriate skill base, we certainly understood at that time that we were overcompensating, if you would, across the labor force, and this is one of the actions we took to try to get that compensation back in line with market.

- Earlier when you said that the employees were Q. supposed to be spoken to by their manager, is this document things that the manager was supposed to cover when speaking with these employees?
 - Yes, sir. Α.
- And the first line there, it says, "Key points 20 Q. to cover during the communication of the change." 21
- 22 Correct?

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- Right. 23 Α.
- Is that what it's referring to? 24 0.

Α. Yes, sir.

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At the third bullet point in italics -- let me 2 0. 3 back up.

Did you participate in putting this 4 5 document together?

- I did not contribute to the I reviewed it. composition.
 - Who did write it, do you know? 0.
 - It would have come from our Human Resources Α. Department.
- You say you reviewed it. Were you required to 11 12 approve it, as well?
 - No, I don't think I was required to approve it. Α.
 - In the third bullet point in italics it says, 0. "Participation in AMIP is reviewed each year, and there is no guarantee of continued participation in the AMIP program."

Is that what it states?

- Yes. 19 Α.
- Do you have any understanding as to why this 20 Q. 21 part of the document is italicized?
 - Α. I have no idea.
- Why was it important to make this communication 23 Q. 24 to these employees?



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- A. Are you referencing the third bullet or the total document?
 - 0. No, the third bullet.
- Α. I would assume it was just a reminder to employees that their participation in this program is at the discretion of the company.
- 0. Was there any concern that employees may not be aware that the participation is reviewed each year and that they may have assumed there was a guarantee of continued participation?
- Α. I don't remember having any specific concern about that.
- Q. When did you first become aware that people were considering removing some of these employees from the AMIP program?
- Α. Well, when I took the job in May 2003, it was shortly after that that I became aware that there had been a broader discussion around the eligibility of employees in the AMIP program, and now that I was in the position, it was appropriate for me to get involved in So we were trying hard to have consistency across the three major business lines that operate North America. So we had a number of discussions to that effect to make sure that we did have consistency in how

- we went about making these changes and communicating them.
- Q. How did you first become aware that this was a consideration?
 - A. You know, I don't remember exactly. I can guess that the Human Resources Department began to speak to me about it.
- 8 Q. Who made the final decision as to move forward
 9 with this?
- 10 A. It was a joint decision.
- 11 Q. Between whom?
- 12 A. It would have been myself and Russell and 13 Tony Doye.
- 14 Q. Who is Russell?
- 15 A. Russ Owen.
- MR. SEEGULL: There's no S on end of his
- 17 name.

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- 18 MR. WILSON: So I hear. At least I said
- 19 | Tony Doye, though.
- THE WITNESS: Gus Siekierka was also a --
- 21 | would have been the principal of HR.
- 22 BY MR. WILSON:
- Q. Did you raise any issues regarding any concerns
- 24 | you had over this proposed action?

-	41
1	A. My main concerns were around consistency in
2	making sure that we were consistent across the three
3	groups, and paid a lot of attention to that.
4	Q. Why was that a concern of yours?
5	A. Because these employees often whether it's
6	Russ Owen's group or my group or Tony's group, they often
7	work in the same locations and so I think it becomes
8	problematic if employees become aware that their
9	compensation is different from group to group.
10	Q. Did anybody raise concern that there may be
11	people eliminated from the AMIP program who were actually
12	performing functions that, in reality, should make them
13	eligible for AMIP?
14	A. Yeah, there was certainly some discussion of
15	exceptions to the criteria laid out here.
16	Q. Is that taken into consideration now or was
17	there an across-the-board cut?
18	A. I mean, I can speak most knowledgeably about
19	how I specifically implemented the program for my group.
20	Q. Okay.
21	A. We followed these criteria specifically with
22	regard to labor-grade eligibility. There are sometimes I
23	think exceptions with respect to the actual percentage

that an employee may be eligible for based on some unique

- circumstances in their position, but we're pretty consistent.
- Q. Were there any other issues raised regarding this proposed action, issues that people were concerned about?
- A. Well, I think that part of the program is communication, some of the actions we took. For instance, making the senior managers potentially eligible for a discretionary bonus. That was an attempt to kind of bridge the high-performing employees, the financial impact that removal of the program would have.
- Q. Did anybody raise a concern over the timing of this action specifically informing the people in September and making the action effective in April?
- A. No, sir. I think it's well-understood that this is -- this program is at the discretion of CSC.
- Q. Did anybody raise any concern that this action may be illegal?
- 19 A. No, sir.

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- Q. Do you recall what the payout for fiscal year 21 2004 was in your group?
 - A. No, sir, I do not.
 - MR. WILSON: I may be done. Let me look at some documents here real quick.

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1	Ms. Morris, that's all I have at this time.
2	I appreciate you making yourself available. Mr. Seegull
3	or Mr. Raimo may have some questions for you at this
4	time.
5	BY MR. SEEGULL:
6	Q. Just a few questions.
7	Ms. Morris, are you aware of any employee
8	by name who was ever given a prorata payment after being
9	removed from the AMIP plan midyear?
10	A. No, I can't think of one.
11	Q. You said you could think of some examples of
12	employees not getting AMIP at the end of the year when
13	they were removed during the course of the year. Is that
14	right?
15	A. Yeah, I'm aware of circumstances.
16	Q. Can you tell me some circumstances where that's
17	occurred?
18	A. I can't think of any specific examples at this
19	time. I think I'm just generally aware that that has
20	occurred. I can't think of a specific example.
21	Q. Even though you can't think of names, can you
22	think of situations, whether it's a demotion,

Certainly a termination is a good example of

termination, a transition to a different position?

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where you would not get your payout if you terminated There are circumstances I think where prior to payout. an employee didn't perform overall at the level that we felt was satisfactory to give them the payout even though they may have technically met the financial criteria. remember seeing cases where AMIP was paid minimal or not paid, but I can't give you specific names at this point. In general, if I see hundreds and hundreds of these. that happens to a person, they don't stay eligible because -- generally, if they're not performing at a good level, it's an indication that they really shouldn't be in the program to begin with.

- If you will turn to Morris Exhibit 1, which is Q. the employee total reward guide. If you will turn to the last page of that document. You were asked a number of questions about this document. If you could, could you just read for me the last bullet point in the middle of the page there.
- Under "Eligibility and payout guidelines." "In Α. addition, if an employee participating in AMIP accepts transfer or promotion to a position that does not meet the requirements/criteria for AMIP eligibility, the employee will not be eligible to participate in AMIP."
 - What do you understand that to mean? Q.

	(4 5
1	A. That, if an employee transfers in the year to a
2	position that's not AMIP eligible, they will no longer be
3	eligible to participate.
4	MR. SEEGULL: If you will just give me one
5	quick moment, Tim. I'd like to confer with my colleague
6	and see if I have anything further.
7	MR. WILSON: Okay.
8	(Discussion off the record.)
9	(A recess was taken.)
10	BY MR. WILSON:
11	Q. Ms. Morris, when is the AMIP bonus earned? Is
12	it earned as you go along during the course of the year
13	or is the AMIP bonus only earned at the end of the year
14	when the financial criteria and other criteria are
15	evaluated against performance?
16	A. It's earned at the end of the year when we
17	understand what the financial performance the company
18 '	understands what its financial performance is. It's
19	evaluated at the end of the fiscal year when we know what
20	the numbers are, basically.
21	MR. SEEGULL: I have no further questions.
22	BY MR. WILSON:
23	Q. Just one quick one.



As far as the time at which the bonus is

		47
1	TESTIMONY	
2		
3	DEPONENT: MARY JO MORRIS PAGE	
4		
5	BY MR. WILSON 3	·
6	BY MR. SEEGULL43	
7	BY MR. WILSON 45	
8		
9	EXHIBITS	
10		
11	MORRIS DEPOSITION EXHIBIT NO. MARKED	
12		
13	1 - A multi-page document Bates numbered	
14	D-10372 through D-10382 21	
15		
16	2 - A two-page document entitled,	
17	"AMIP Restructure Briefing" 35	
18 -		
19	ERRATA SHEET/DEPONENT'S SIGNATURE PAGE 48	
20		
21	CERTIFICATE OF REPORTER PAGE 49	
22		
23		
24		

REPLACE THIS PAGE

WITH THE ERRATA SHEET

AFTER IT HAS BEEN

COMPLETED AND SIGNED

BY THE DEPONENT



CERTIFICATE OF REPORTER

STATE OF DELAWARE)

)

NEW CASTLE COUNTY)

I, Kimberly A. Hurley, Registered Professional Reporter and Notary Public, do hereby certify that there came before me on the 8th day of May, 2006, the deponent herein, MARY JO MORRIS, who was duly sworn by me and thereafter examined by counsel for the respective parties; that the questions asked of said deponent and the answers given were taken down by me in Stenotype notes and thereafter transcribed by use of computer-aided transcription and computer printer under my direction.

I further certify that the foregoing is a true and correct transcript of the testimony given at said examination of said witness.

I further certify that I am not counsel, attorney, or relative of either party, or otherwise interested in the event of this suit.

> Kimberly A. Hurley Certification No. 126-RPR (Expires January 31, 2008)

DATED:



IN THE SUPERIOR COURT OF THE STATE OF DELAWARE

IN AND FOR NEW CASTLE COUNTY

BRIAN MILLER, HECTOR CALDERON,

CHARLES FOLWELL, ROLLAND GREEN,

DAWN M. HAUCK, KEVIN KEIR,

ASHBY LINCOLN, KAREN MASINO,

ROBERT W. PETERSON, SUSAN M.

POKOISKI, DAN P. ROLLINS, and

WILLIAM SPERATI

Plaintiffs;

V.

COMPUTER SCIENCES CORPORATION,

a Delaware corporation,

Defendant.

Deposition of NICK WILKINSON taken pursuant to notice at the Law Offices of Margolis Edelstein, 1509 Gilpin Avenue, Wilmington, Delaware, beginning at 10:00 a.m. on Friday, May 19, 2006, before Ann M. Calligan, Registered Merit Reporter and Notary Public.

WILCOX & FETZER

1330 King Street - Wilmington, Delaware 19801

(302) 655-0477

B-1204





APPEARANCES:

TIMOTHY J. WILSON, Esquire MARGOLIS EDELSTEIN 1509 Gilpin Avenue Wilmington, Delaware 19806 on behalf of the Plaintiffs;

LARRY R. SEEGULL, Esquire DLA PIPER RUDNICK GRAY CARY 6225 Smith Avenue Baltimore, Maryland 21209-3600 TYLER B. RAIMO, Esquire COMPUTER SCIENCES CORPORATION Legal Department 3170 Fairview Park Drive Falls Church, Virginia 22042 on behalf of the Defendant.

NICK WILKINSON,

the witness herein, having first been duly sworn on oath, was examined and testified as follows:

EXAMINATION

BY MR. WILSON:

- Q. Good morning, Mr. Wilkinson.
- 8 A. Good morning.
 - Q. We just met, but once again my name is Tim
 Wilson and I'm the attorney for the plaintiffs in the
 case Miller versus Computer Sciences Corporation.

I'd like to go over a few instructions before we start just so you understand what's going to go on and things of that nature.

- A. Okay.
- Q. I'm going to be asking you questions pertaining to the lawsuit, and when you respond, you must do so verbally. In other words, we don't want head shakes or mm-hmms or things like that because it's hard for the court reporter to take down. As you know, you've just been sworn in. And so you know, your testimony is under oath and you must answer truthfully just as if you were in court.

When I ask you a question and you respond



to that question, I'm going to assume that you heard and understood it. If you don't hear or understand a question, let me know and I'll ask it again so that you can understand it.

Please let me finish asking the question before you answer and I'll let you finish answering before I ask another question that way we can make the transcript clear.

If at any time you come to realize that a statement you made was incorrect or inaccurate let me know and you'll be permitted to clarify the record.

You cannot talk or confer with your attorneys during the deposition either in here or during breaks unless it pertains to a matter of privilege.

If at any time you need a break to go to the rest room or to smoke a cigarette or whatever, just let me know and we'll accommodate you.

Do you understand these instructions?

A. I do.

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- Q. Where were you born?
- A. I was born in England, Sutton-in-Ashfield.
- 23 | Q. What's your birth date?
- 24 A. February 17, 1962.



- 1 Q. And your Social Security number?
- 2 A. Is that necessary?
- Q. Well, it's not going to be used for any purpose
- 4 other than if we can't locate you. It's just a means
- 5 to locate the --
- MR. SEEGULL: I think he'll be easy to
- 7 locate.
- 8 Q. Okay. What is your address?
- 9 A. Four Squirrel Run -- business address or home
- 10 | address?
- 11 Q. Home address please.
- 12 A. Four Squirrel Run -- Squirrel as in bushy tail
- 13 | creature -- Run, Greenville, Delaware, 19807.
- 14 Q. How long have you lived there?
- 15 A. Four years in August.
- 16 Q. You own?
- 17 A. Yes.
- 18 Q. Have you ever been arrested?
- 19 A. No.
- 20 Q. Did you serve in the military?
- 21 A. Yes. British military.
- 22 | Q. British?
- 23 A. The Royal Air Force.
- 24 Q. The Royal --

Nick Wilkinson - Wilson

		6
1	Α.	Royal Air Force.
2	Q.	And when was that?
3	Α.	1980 to 1989.
4	Q.	What rank did you hold?
5	A.	Flight lieutenant.
6	Q.	Does the British military have honorable
7	discha	rges?
8	Α.	Yeah. I finished my engagement, yeah.
9	Q.	Did you go to college?
10	, A .	Yes.
11	Q.	Where did you go?
12	Α.	Manchester University.
13	Q.	Did you graduate?
14	Α.	Yeah. Yes. Yes, I did. With a BA in
15	econom	ics, politics, and philosophy.
16	Q.	What year?
17	Α.	1983.
18	Q.	Any honors?
19	Α.	Yes BA honors, yes.
20	Q.	Did you do any graduate work?
21	Α.	I have an MBA.
22	Q.	From?
23	Α.	The Open Business School.
24	Q.	Where is that at?

- A. It's based in Milton Keynes in the U.K., but it's a distance learning college.
 - Q. How long are you lived in the United States?
 - A. Since December 19 -- 1999.
- Q. What prompted your move to the United States?
- A. I made a company transfer for a new position with CSC.
 - Q. Are you presently working for CSC?
- 9 A. Yes.

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- 10 Q. What is your job title?
- 11 A. It recently changed, and it was on the card
 12 that I gave to the lady here. I can basically -- it
 13 is Vice-President Chemicals, Energy, and Natural
- 14 Resources.
- 15 Q. You say that changed recently?
- 16 A. It changed from the effect of our -- from
- 17 | April, yes. Prior to that it was Vice-President and
- 18 | Global Account Executive for Chemicals and Energy. So
- 19 | it didn't change a lot, but it added natural
- 20 resources.
- Q. And how long did you hold that position?
- 22 A. Since July of 2002.
- Q. In total how long have you worked for CSC?
- A. Since the 2nd of October 1989. So that's what?



- 1 | 17 years? 16 years, six months.
- Q. What did you do to prepare for today's
- 3 deposition?
- 4 A. What did I do to prepare for today's
- 5 deposition? I read the paperwork.
- 6 Q. What paperwork is that?
- 7 A. The case.
- 8 Q. The complaint?
- 9 A. Yeah.
- 10 Q. Okay. Any other documents?
- 11 A. No documents, no.
- 12 Q. Did you meet with Mr. Seegull or Mr. Raimo?
- 13 A. I did, yes.
- 14 Q. When did you meet with them?
- 15 A. Monday? Yes, this Monday.
- 16 | Q. For approximately how long?
- 17 A. Three hours? Yeah, three hours.
- 18 Q. And the complaint was the only document that
- 19 | you looked at?
- 20 A. I have to ask a clarification question. By
- 21 | document, do you mean an actual word document or
- 22 | print-outs of other things? What do you mean by a
- 23 | document?
- Q. Any type of written piece of paper other than

- 9
- something that your attorney would have prepared on his own. Document such as a printed out e-mail --
- A. Yes, I did.

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- Q. -- or a memorandum or things of that nature?
- 5 A. Yes. And I also reviewed my own affidavit.
- Q. Do you recall what the other documents were that you looked at?
- A. E-mail correspondence between the plaintiffs and people within CSC.
- 10 Q. Anything else?
- 11 A. Copies of paperwork pertaining to the chemical
 12 group incentive compensation plan that described the
 13 scheme and how it was to be operated, and that's it.
- Q. Did you review any of the deposition transcripts of any of the plaintiffs in this case?
- 16 A. No.
- Q. Did you talk to anybody other than Mr. Seegull or Mr. Raimo to prepare for the deposition?
- 19 A. No.
- Q. Have you discussed this lawsuit with anybody in general, not necessarily in preparation for the deposition, just general discussions?
- A. I've mentioned to colleagues that I am being deposed, yes.



- Q. But have you discussed the substance of the lawsuit?
 - A. No.

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- Q. What is your understanding of this lawsuit?
- 5 A. Can you explain the question?
- Q. What do you perceive as the cause of action that the plaintiffs are bringing in this case against CSC?
 - A. Well, I think I understand that they wish CSC to reinstate their incentive compensation scheme for the period of the financial year in which they -- they claim that they were entitled to it.
- Q. Do you understand that they are alleging that
 the AMIP program was removed retroactively from them?

 MR. SEEGULL: Objection. Lack of
- 16 | foundation.
- 17 Q. You can answer.
- A. I do understand that that's what they are claiming, yes.
- Q. Do you currently participate in the AMIP bonus program?
- 22 A. I do, yes.
- Q. And so you have an understanding as to what that program is?

- Α. I do, yes.
- Can you tell me what your understanding is? Q.
- It's more than my understanding. I get a form 3
- that lays out the terms in which I participate. 4
- have received that for the new fiscal year that we 5
- have just started and it basically -- the AMIP program 6
- is to incentivize -- you know, the title means annual 7
- management incentive program. It is to incentivize my 8
- performance and the performance of people I manage to 9
- achieve business results for the company. If we meet 10
- the targets measured on an annual basis, we get more 11
- 12 money.

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- And you say you've already received your sheet? 13 0.
- Α. Yes. 14
- That sheet, does that set forth the goals --15 Q.
- Α. 9 Yes. 16
- 17 Q. -- that you meet?
- And the amount of money that, if we meet those 18 Α.
- goals, that I will get paid at a point in the future, 19
- 20 yeah.
- And do you always get that sheet at this time 21 0.
- of year approximately at the beginning of the fiscal 22
- 23 year?

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Mischaracterizes Objection. MR. SEEGULL:

the record. Lack of foundation. Go ahead.

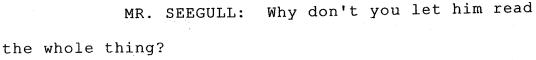
- When do you normally get that sheet? 0.
- 3 It's varied. Sometimes it's been later in the Α. year in the fall. Typically I would say maybe --4
- maybe October, November time. Sometimes it's been in 6 the first quarter. It's really dependent on how the
- 7 company -- what else has been going on in the company,
- how certain the company is of the things that it needs 8
- to achieve for the year, and also how early in the 9
- 10 year the budget process for the year has been
- 11 finalized.

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- Do you have an understanding as to when those 12
- goals are supposed to be established under the AMIP 13
- 14 program?
- Well, the goals are something that's CSC's 15
- The company is -- in some cases the goals 16 decision.
- get adjusted as late as -- you know, late in the year 17
- if something new comes up that the company wants to 18
- 19 have done.
- 20 Many of the goals are financial
- But they are things that the company 21 objectives.
- 22 wants us to achieve over the course of the year and
- achieve by the end of year. So the logical sequence 23
- of events is to set the budget, financially set the 24

13 goals, and then set performance, personal objectives 1 to achieve those goals. Sometimes those things have 2 to be adjusted during the course of the year as 3 performance varies. 4 But my question is, to your understanding, is 5 Q. there a policy as to when they are supposed to be 6 established, not actually when it has been in practice 7 but when it's supposed to? 8 I'm not aware that there is a policy of that, 9 Α. 10 no. I'd like to have this marked MR. WILSON: 11 as Wilkinson 1. 12 (Wilkinson Deposition Exhibit 1 was marked 13 for identification.) 14 BY MR. WILSON: 15 Mr. Wilkinson, you can take your time to look 16 over this entire document. 17 18 Α. Okay. I will tell you that my questioning at this 19 Q. time is going to be on IV on the second page, but you 20 can read the whole thing if you want. 21



MR. WILSON: Okay.

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23



A.	You had a	specific	question	for	me	on	IV?
BY MR.	WILSON:						

Yes. The first paragraph beside IV states, "Awards shall be based on the achievement if preestablished annual financial and individual performance goals as determined by each participant's immediate supervisor at the beginning of each award vear."

Is that what that says?

Yes. Α.

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- If you look at the first page, under definitions in G, "'Award year' means fiscal year of the company over which the performance of participants and the company is measured for the purpose of determining the annual incentive award earned, if any."
 - Α. Yeah. That's what it says.
- Reading those two paragraphs together, would 0. that not lead to you believe that the goals are to be established at the beginning of the fiscal year?

You've laid no MR. SEEGULL: Objection. You haven't even asked him whether he's foundation. ever seen this document or whether he knows what this document is.

- Have you seen the document before? Q. 1 Α. No.
 - Can you answer my previous question? 0.

If he hasn't seen the 4 MR. SEEGULL: document before, how does he know what it is? What 5 it's referring to? 6

I will represent to him that MR. WILSON: this was produced in your document production and it's Computer Sciences Corporation Annual Management Incentive Plan.

MR. SEEGULL: Dated April 2nd, 1983?

MR. WILSON: Yes.

MR. SEEGULL: Six years before he got to 13

14 the company?

15 MR. WILSON: Yes.

MR. SEEGULL: What is it you would like to 16

17 ask?

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I'm trying to jog his memory 18 MR. WILSON:

as to when the goals are to be established. 19

MR. SEEGULL: He's already answered that 20

21 question.

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MR. WILSON: I know. I'm trying to 22

refresh his memory. 23

MR. SEEGULL: You are trying to refresh

1	his memory on a document that was produced six years
2	before he came to the company?
3	MR. WILSON: Yes.
4	A. I have not seen the document before.
5	BY MR. WILSON:
6	Q. I don't doubt that, but based on these two
7	paragraphs, does that make you recollect when the
8	goals were established?
9	MR. SEEGULL: Are you asking, does this
10	change his answer about when he received the goals?
11	MR. WILSON: I'm asking what I'm asking.
12	If he doesn't understand the question, he can tell me
13	he doesn't understand the question.
14	THE WITNESS: Okay.
15	MR. SEEGULL: I'm going to object again.
16	If you understand his question and if you can answer
17	it or if it changes your answer, go ahead.
18	A. I think I can answer the question in two ways.
19	The management incentive plan is there to incentivize
20	the employees who participate to get the results out
21	of the fiscal year that the company wants to get.
22	MR. SEEGULL: Hold on. He's asking you
23	MR. WILSON: Larry



-- when you --

MR. SEEGULL:

1	f
1	to be established?
2	MR. SEEGULL: Well
3	A. No.
4	Q. Okay. So it's your testimony that the goals
5	are not supposed to be established at the beginning of
6	the fiscal year?
7	MR. SEEGULL: He's given you his answer.
8	Objection. Asked and answered.
9	MR. WILSON: You can answer my question.
10	MR. SEEGULL: He told you there was no set
11	time.
12	MR. WILSON: He can answer the question.
13	MR. SEEGULL: He told
14	MR. WILSON: I know what he said.
15	MR. SEEGULL: Then, if you know what he
16	said, then you don't have to ask it again, Tim.
17	MR. WILSON: I'm asking a different
18	question.
19	MR. SEEGULL: No. I think you are asking
20	the same question again.
21	MR. WILSON: Larry, let me ask my
22	questions. Okay?
23	MR. SEEGULL: Go ahead. Answer again.
24	A. The goals that are set the AMIP is there to

1	/
1	achieve goals that the company wants us to achieve.
2	They vary during the course of the financial year.
3	That it says that in here. The paragraph two
4	down
5	MR. SEEGULL: If you've answered the
6	question, you don't need to go on.
7	MR. WILSON: Larry, you can't stop him in
8	the middle of an answer.
9	MR. SEEGULL: If he's answered the
10	question go on.
11	MR. WILSON: You cannot stop him in the
12	middle of an answer.
13	MR. SEEGULL: Go ahead. Go on.
14	BY MR. WILSON:
15	Q. Please finish your answer.
16	A. It says it two down that the goals can vary
17	throughout the course of the year.
18	MR. WILSON: You know, Larry. This is
19	wrong. You can't be interrupting your client in the
20	middle of an answer and telling him what to do.
21	MR. SEEGULL: I'm not telling the witness
22	what to do.
23	MR. WILSON: You are. He was answering.

I'm asking --

MR. SEEGULL:

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	MR.	WILSON:	For	the	reco	ord,	he	was	
answering.	You	grabbed	the	docu	ment	out	of	his	hand
and put it	in th	ne middle	of	the	table	Э.			

MR. SEEGULL: I'm asking you to move on. You've asked him again and again. He has answered your question. You are asking him to opine on a document that predates him by six years.

MR. WILSON: I am not --

MR. SEEGULL: This is a busy senior executive of the company. We told you he has no personal knowledge related to this case. I gave you an affidavit where he testified he had no personal knowledge related to the key facts of this case. I asked you before this deposition, are you going to ask him important questions related to this case? I don't think you're going to I don't think you are. cover territory that that's relevant because of what You said, no, it's going he's already testified to. to be -- I think we need to go ahead with the I'm going to keep it pretty narrow. And deposition. now you're asking him to opine on a document that predates his time with the company by six years.

MR. WILSON: I'm asking him of his understanding, and I used the document to try to jog

1	his memory.
2	MR. SEEGULL: How can a document that he's
3	never seen before jog his memory?
4	MR. WILSON: Because Larry, if he's so
5	busy and you want to get out of here, let him answer
6	the question and we'll move on.
7	MR. SEEGULL: Ask him about his time at
8	the company. That's what I'd ask you to do.
9	MR. WILSON: Larry, I'll ask him whatever
10	I want to ask him.
11	MR. SEEGULL: If you are going to start
12	asking him about things that predate his time at the
13	company, this is going to be a very short deposition.
14	MR. WILSON: I'm not asking him about
15	things that predate his time with the company.
16	MR. SEEGULL: Good, then move on.
17	MR. WILSON: Could you ask the question
18	again or read back the question again?
19	(Record read.)
20	A. It's my testimony that the goals are
21	established several times, can be varied several times
22	during the fiscal year depending on what the company
23	wants to achieve.

BY MR. WILSON:

- But to your recollection, there is no set time 2 where they are supposed to be set? 3
- MR. SEEGULL: Objection. Asked and 4
- 5 answered. Go ahead. Answer again.
- 6 Α. No.
- 7 And the AMIP program follows CSC's fiscal year, 0. 8 correct?
- 9 That's correct, yes. Α.
- 10 Q. And is that from approximately April 1st
- 11 through March 31st?
- It was from exactly April 1st to March 31st. 12 Α.
- 13 Q. Can you tell me how AMIP bonuses are
- 14 calculated?
- 1.5 MR. SEEGULL: Objection, vague and
- 16 Go ahead. You can answer. ambiquous.
- It's a mathematical 17 How they are calculated?
- process in the form of an Excel spread sheet. 18
- Are numbers for different things such as 19 Q.
- earnings accumulated throughout the year and added up 20
- 21 to see if you achieve the goals?
- 22 Α. No. It's an annual target.
- What do you mean by an annual target? 23 Q.
- What I mean by an annual target is there an 24 Α.

- annual earnings per share target in my form -- I can't talk for everyone else's form, but I know in my form there's an annual earnings per share target. And we
- 4 | are measured against that annual target. There'
- 5 no -- no build up of that. It's one number.
- Q. But the numbers are accumulated throughout the year, throughout the fiscal year?
 - A. Not on the AMIP, no.
 - Q. When are they?
- 10 A. Can I add to that by way of illustration for 11 this fiscal year?
- 12 Q. Sure.

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- A. Next week on Tuesday -- I believe it's on
 Tuesday -- the company will announce its annual
 earnings for the fiscal year that we finished in
 March. At that point, we will then be able to
 calculate the AMIP amounts against that target for
 people entitled to the AMIP.
- Q. But the earnings come there throughout the fiscal year, correct?
- 21 A. The company makes profits throughout the fiscal year.
- 23 Q. Okay.
- 24 A. But the earnings -- the annual earnings per



- 1 | share is an annual earnings per share.
- Q. For individuals who are not in the AMIP program
- 3 for an entire fiscal year, are their AMIP bonuses
- 4 prorated?
- 5 A. No. I don't believe they are. If somebody
- 6 quits, leaves, they are not entitled to anything.
- Q. If somebody is added halfway through the year,
- 8 | are they entitled to anything?
- 9 A. That is a two-part answer.
- 10 Q. Okay.
- 11 A. They are entitled to participate in the scheme
- 12 for the period in which they've been with the company.
- 13 So if, let's say, they join six months in the way
- 14 through, the maximum they can earn is 50 percent of
- 15 the total amount that they could get as AMIP. The
- 16 targets against which they are measured are the annual
- 17 | targets that everyone was given.
- 18 Q. Why is it you stated that, if you're removed
- 19 | from the program, you're not entitled to anything, why
- 20 is that?
- 21 A. Those are the rules.
- 22 | Q. And where are the rules? Have you seen the
- 23 | rules?
- MR. SEEGULL: I'm sorry. I don't know

- that he finished his answer to the last question. Did
 you finish your answer to the last question?
- THE WITNESS: What? About that's the
- 4 rules?
- 5 MR. SEEGULL: He asked you where are the
- 6 rules.
- 7 A. The rules are in the documentation around the
- 8 plans. The rules are in -- in terms of -- I'm
- 9 guided -- I ask HR. So if somebody leaves the
- 10 | scheme -- leaves the company throughout the year, as
- 11 | far as I understand it from my HR professionals, that
- 12 | they don't get anything.
- Q. So you haven't actually read anything that
- 14 | actually says that?
- 15 A. I don't recall reading it, no.
- 16 | Q. It's just your understanding?
- 17 A. Yes. We did have an employee left the company
- 18 | midway through the year to see -- who was a
- 19 | participant in the scheme and he walked away. That's
- 20 | the risk you run if you leave the company in the
- 21 | middle of the year.
- Q. Do you have an understanding as to why, if
- 23 | somebody comes in halfway through the year, they only
- 24 | get a portion of the AMIP bonus?



- A. Because they didn't work for the company up
 until that point. How could they have contributed to
 the whole thing if they weren't working for us?
 - O. So it's based on contribution?
 - A. Based on employment with the company.
- Q. And participation in the program is supposed to be evaluated annually, correct?
- 8 A. Participation in the program is supposed to 9 be -- yes.
- Q. Are you notified every year that you are participating in the program?
- 12 A. Yes.

- 13 | Q. Who notifies you?
- A. I receive a letter from the president of the technology management group telling me that I'm a participant in the program and the level and subsequently I achieve -- receive a worksheet detailing the components for me.
- 19 Q. When did you normally receive the letter?
- 20 A. At the annual -- you know, the leaders
 21 conference which takes place a few days after Memorial
- 22 Day. So it's typically the last week in May.
- 23 Q. So you get a letter like this every year?
- 24 A. Yes.

- Q. If someone is to be added to the program, are they notified immediately? For instance, if the person comes in half way through the year?
- A. If they are a new recruit, then they are notified as part of their joining activity.
 - O. If someone is removed --

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- A. If they were a promotee, then they'll get told that as part of their paperwork to be promoted.
- Q. If someone is removed, are they to be notified immediately?
- A. If someone had previously been notified that they were in and now are being told that they're out, yes, they should be notified immediately.
- Q. Once you're deemed eligible for AMIP, does your participation continue until you're notified that you're no longer eligible?
 - A. No. It's an annual scheme.
 - Q. People who are not going to be participating for the fiscal year, should they be notified in the same way that the people that are notified that they are going to be participating?
- MR. SEEGULL: Objection. Vague.
- 23 Ambiguous, speculation.
 - A. I don't understand your question.



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- Q. You stated that you get a letter every year telling you that you're participating.
 - A. Yes.
 - Q. If people are removed, do they get a similar letter saying you're not participating this year?

6 MR. SEEGULL: Objection. Speculation.

7 MR. WILSON: It's not speculation.

- A. I don't know. I don't know. I've never been removed from the program.
- 10 Q. Is the AMIP bonus part of your salary?
- 11 A. No.
- 12 Q. What is it if it's not salary?
- A. It's an incentive plan to insure that I produce
 the best possible results for CSC at the end of the
- 15 | year that I can.
- 16 Q. Do you earn the bonus?
- 17 | A. Do I?
- 18 Q. Do you earn it?
- 19 A. What do you mean by earn it? Have I been paid
- 20 | it?
- Q. No. Do you earn it in terms of do you work for
- 22 | it?
- 23 A. Yeah. I work my thingies off for it.
- 24 | It is a -- it's an incentive plan.



- Q. Did any of the plaintiffs in this lawsuit work for you or work under you?
- A. None of them were directly in my organization at the time they made this case.
- Q. As of September 11th, 2003, did any of them work for you?
- A. Not -- none of them were directly in my organization, no.
- Q. Did you feel sympathetic to the people that were being removed from the program?
- MR. SEEGULL: Objection. Vague and ambiguous.
- A. I was concerned about the changes, what effect the change would have on my performance, myself, and my team and our relationship with our customers.
 - Q. What were your concerns?

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- A. My concerns were around the motivation of those employees, attrition, potential attrition, and the fact that many of them -- several of them had close relationships with our clients and that that -- that the effect on their morale would cause a deterioration in our revenues and in our relationship with our customers.
 - Q. Did you ever speak to anybody about the

1	possibility of creating your own program similar to
2	AMIP or using some of the account money in your
3	department to fund payments made to some of these
4	people that were affected.
5	MR. SEEGULL: Objection. Compound
6	question.
7	A. Can you
8	Q. Did you ever speak to anybody about the
9	possibility of creating your own programs similar to
10	the AMIP for the people that were affected?
11	A. No.
12	Q. Did you ever consider using some of the account
13	money in your department to fund payments for these
14	people that were affected?
15	MR. SEEGULL: I'm sorry. Can you read the
16	question, please?
17	THE WITNESS: I don't
18	MR. SEEGULL: Hold on. I need to hear the
19	question again.
20	(Record read.)
21	A. No.
22	Q. Did you ever have any discussions with anybody
23	about setting up any type of program to compensate

these individuals that were affected?

Can you repeat the question, MR. SEEGULL: 1

please? 2

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(Record read.)

- Can you define what you mean by these Α. individuals that were affected, please?
- BY MR. WILSON: 6
 - The individuals that had been removed from the 0. AMIP program in the middle of the year.
 - Α. No, I didn't.
 - Did you think it was fair to remove these Q. individuals in the middle of the year?
 - As I have previously said, I was very concerned Α. about the impact that these changes would have on my relationship with my customers and my revenue. wasn't in a position to judge whether it was fair or not.
 - You didn't participate in the decision to 0. remove these people from the AMIP program, did you?
- No, I didn't. 19 Α.
- Did anybody make any statements to you with any 20 concerns about removing these people in the middle of 21 the fiscal year? 22
- MR. SEEGULL: I'm sorry. Can you read the 23 24 question?

(Record read.)

2 A. No.

- 3 BY MR. WILSON:
- Q. Did anybody state to you that they thought it
- 5 | might be illegal?
- 6 A. No.
- 7 Q. Do you recall what the payout for fiscal year
- 8 2004 was for the chemical group?
- 9 A. Off the top of my head, no.
- 10 Q. Was it greater than 50 percent?
- 11 A. Yes.
- 12 Q. Greater than 75 percent?
- 13 A. Yes.
- 14 Q. Greater --
- 15 A. I believe it was, but I would have to go back
- 16 and check. There isn't -- let me clarify. There is
- 17 | no such thing as a payout for the chemical group.
- 18 | There's payout on AMIP to the individual performer for
- 19 individuals who were participants in the scheme. So I
- 20 can only really answer on the basis of what my payout
- 21 | was.
- 22 | Q. So there would be -- some of the objectives
- 23 | would be group-wide and then there are individual
- 24 objectives that would change the payouts, is that



- 1	·
1	correct?
2	A. Indeed.
3	Q. So the only fluctuations would be in the
4	individual portion of the calculation?
5	A. No. In some cases the actual financial matrix
6	varies depending on the activity that an individual is
7	actually responsible for.
8	MR. WILSON: Mr. Wilkinson, that's all the
9	questions I have for you right now.
10	THE WITNESS: Okay.
11	MR. WILSON: I appreciate you coming in.
12	Your attorney may have some questions.
13	MR. SEEGULL: No. No questions. Thank
14	you.
15	You have the right to review the
16	transcript to make sure that it was taken down
17	accurately, or you can waive that right. It is up to
18	you. I think you might want to read it.
19	THE WITNESS: Okay. Sure. I would like
20	to do that.
21	(Deposition ended at approximately
22	10:30 a.m.)
23	

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REPLACE THIS PAGE

WITH THE ERRATA SHEET

AFTER IT HAS BEEN

COMPLETED AND SIGNED

BY THE DEPONENT.



State of Delaware New Castle County)

CERTIFICATE OF REPORTER

I, Ann M. Calligan, Registered Merit Reporter and Notary Public, do hereby certify that there came before me on the 19th day of May, 2006, the deponent herein, NICK WILKINSON, who was duly sworn by me and thereafter examined by counsel for the respective parties; that the questions asked of said deponent and the answers given were taken down by me in Stenotype notes and thereafter transcribed by use of computer-aided transcription and computer printer under my direction.

I further certify that the foregoing is a true and correct transcript of the testimony given at said examination of said witness.

I further certify that I am not counsel, attorney, or relative of either party, or otherwise interested in the event of this suit.

> Ann M. Calligan, RMR (Certification No. 186-RPR) (Expires January 31, 2008)

DATED: May 23, 2006

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- details -- and that was it. Nothing else. You would not know my performance.
 - Q. She was not your manager?
- A. No.
 - Q. So she was like an administrative person?
 - A. It was called my manager, though. I would report through her.
 - O. You did?
 - A. Yes.
 - Q. During these conversations with Mary, she would tell you, well, the categories are changing this year, or you didn't discuss categories?
 - A. We did, and the categories were always the same. The categories -- and I was looking at that last night because I do have at least two -- it was the same paper every year, same categories, customer satisfaction, business ethics. There were two of them, but there were five or six. So the categories would always be the same. Now, how much weight they would give to each one, that would change every year.
 - Q. But some years different corporate financial objectives were measured, correct?
 - A. Correct. And that was one category, financial objective. That was one category.

0.	The	category,	that's	what	you	mean	bу	category.
----	-----	-----------	--------	------	-----	------	----	-----------

- A. In the discussion we would say, hey, we don't have any control over that, just keep doing what you're doing, we don't have nothing to do with that. If the company as a whole met, then we get 100 percent. If the company did not meet that, then we get 85 percent of the total, you know, weight of that category.
- Q. Within the category of financial performance, there might be different factors that were used. Some years return on investment was used?
 - A. I have no idea what went into that formula.
- Q. So you don't know the details of how the formula was calculated at all for any of the years?
 - A. No idea.
- Q. Do you know that the factors changed year to year?
- A. Yes.

- Q. But you just don't know what the factors were?
- A. Correct.
 - Q. That's on the category of financial performance. There were other categories of individual performance, I gather?
 - A. Yes. And those would be --
 - O. Or group performance?



Α. Both.

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- And within those categories, did you know the 2 Q. details or you didn't know the details of those 3 categories, either?
 - Those categories, yes. Those are very Α. important because those were supposed to go -- supposed to affect my increases. So those were very important to However, the way CSC filled those categories, they sent a memo. I have the memo from this week. It says these are your objectives for last year, copy and paste, and hurry up. I just got one yesterday for this past year.
 - In other words, the individual performance objectives or the group performance objectives were just sort of the normal group performance --
 - Α. Yes.
 - -- that was unique to AMIP about those 0. objectives?
 - They were They were separate. Α. Correct. separate. AMIP was one thing and increase was another.
 - Let me see if I understand, though. Give me Q. some examples of what the performance objectives were.
 - My performance objectives would be --Α.
 - Customer satisfaction? Q.



	Case 1:05-cv-00010-JJF Document 102-7 Filed 06/08/2006 Page 58 of 60 Hector L. Calderon
1	82:
	A. Yes. Really stupid. I'm sorry. Tell you one
	example. It would be put your time on time put your
	time on time every week.
	Q. Time entry?
	A. Yes. Okay. Go to meetings. Okay. Like 10 or
	12 like that. I did that.
	Q. So those were the normal performance objectives
	that you would have to meet just as part of doing your
	job?
	A. Yes.
	Q. And those were the same objectives that were
	Same and a within AMIP?

- used for the individual performance goals with
 - AMIP were totally different. À. No.
- I'm not talking about the financial objectives. Q. I'm talking about the individual performance objectives.
 - They were different. Α.

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- Tell me what were the ones for AMIP. 0.
- The ones I just described were related to my performance for my increases. That's one thing. Totally different subject, AMIP.

AMIP, we would get a table, looked like a table, and they would have categories, more specific categories, that we as a company would need to meet. Nothing that I had to do specifically.

- Q. You're talking about the return on investment?
- A. Yes, but there were also customer satisfaction, a category for customer satisfaction and another category for business ethics, and I can't remember the other categories, but there were specific categories that had nothing to do with the other.
- Q. Did you get that in writing?
- 8 A. Sure.

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- Q. You would get that at the end of the year or the middle part of the year?
- 11 A. Both.
- Q. Your manager Mary would give you a written
 document sometime in this October-to-December time frame
 with written AMIP objectives.
- 15 A. Yes.
 - Q. And that was every year you would get that?
- 17 A. Every year.
- Q. Those were specific objectives to AMIP you're saying?
- 20 A. Yes.
- Q. Apart and on top of your normal objectives?
- 22 A. Yes.
- Q. And that would be for the fiscal year that you were already in and you would have to work towards those



in order to be eligible for the AMIP?

- Α. Correct, yes.
- I think it's clear, but I want to make sure. 3
- The actual payment of the AMIP bonus would occur in what, 4
- the June time frame? 5
 - Α. Yes.

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- And that would be the June following the close 7 Q. of the fiscal year? 8
 - It would be the same time period, Yes -- no. Α. April through March. It was just that I would get it We would get it a couple months late. late.
- A couple months after the close of the fiscal 12 year? 13
- Yes. Α. 14
 - Just as an example, you might receive a payment Q. in June 2003 or May 2003 and that payment would be for the AMIP bonus for the prior fiscal year?
 - Yes. Α.
- If you receive a payment in May of 2003, that's 19 Q. for the AMIP period of April 1, 2002, through March 31, 20 2003? 21
 - Α. Yes.
 - That would be because the company would need Q. time to calculate whether or not it had achieved and

